

**Proceedings of Pre-Proposal Conference for preparation of DPR's of IWMP projects 2011-12,  
held on 7<sup>th</sup> January, 2013 at 3:00 PM at the Office of SLDC, 23-C, Gokhale Marg, Lucknow,  
under the Chairmanship of Chairman & Administrator, Ramganga Command, Kanpur.**

The Pre-Proposal Conference was organized on 7th January, 2013 at 3:00 PM onwards at the office of SLDC, 23-C, Gokhale Marg, Lucknow, under the Chairmanship of Chairman & Administrator, Ramganga Command, Kanpur, to clarify the queries/issues raised by the representatives of the Consultants/Agencies/Firms desirous for preparation of DPR's of IWMP projects 2011-12 regarding EOI/ RFP for DPR preparation. The participants raised their queries regarding the bidding process. The pre-proposal conference also taken up queries received otherwise. The chairman along with the other members of the committee, constituted to workout modalities of DPR. The queries/issues raised by the participants as well as non-participating Consultants/Agencies/Firms were discussed at length in the presence of participants. The details of the queries/issues and response thereon by the committee are given as under:-

S. No.	Name of Participants/ Address	Queries & Issues raised	Committee's Response to Queries & Issues	Remarks
1	2	3	4	5
1.	<b>WAPCOS Ltd.</b> (Ground Water Resources Management & Development), 801, 8th Floor, Bhikaji Cama Bhawan, Bhikaji Cama Place, New Delhi-110066	1. Which satellite data (Resolution) need to be used for GIS Base mapping?	As per Govt. norms.	
		2. We understand that satellite imagery will be provided by client, Please confirm it.	As per Govt. norms.	
		3. What will be the input source data (GCP) for satellite data geo-referencing?	As per Govt. norms.	
		4. What will be the projection system for the same?	As per Govt. norms.	
		5. Kindly provide the details of cadastral maps & other maps in terms of their type (hard copy/soft copy) scale, numbers, size & total number of parcels in each cadastral map.	As per Govt. norms.	
		6. Who will provide the Cadastral maps and Khatauni Data?	PIA.	
		7. Whether the cadastral maps have to be updated with the maps has to be updated with the help of Satellite image, depending upon the provision of type of Satellite data and Scale of mapping to be used?	The query is ambiguous.	
		8. Kindly provide the input sources for different types of mapping such as DEM, Slope map, Soil Map, LUC/LC Map, Geomorphology Map, Contour map etc?	As per Govt. norms.	
		9. Also provide details of these maps i.e. type, size, scale and numbers?	As per Govt. norms.	
		10. Please provide feature list for base map preparation from satellite data as well as from other sources?	As per Govt. norms.	
		11. What will be the classification level of Land use Land cover map preparation?	As per Govt. norms.	
		12. What will be the input source data & contour interval for contour map generation/ digitization?	As per Govt. norms.	
		13. Please clarify whether the given area is total area of 121 projects or it will be approx 1000-5000 ha. for each project.	Area of each project may vary from 1000-5000 ha.	
		14. Our understanding is that approx. time line for the entire project (57 districts) is 6 months, please confirm?	You are correct, so far as preparation of DPR is concerned.	
		15. What will be the accuracy criteria for feature capturing/digitization from various source data?	It should be as accurate as ground reality.	
		16. Does client have any type of non-spatial data which need to be incorporate in GIS base map?	As per Govt. norms & RFP /Bid document.	

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		17. If yes then provide the type, number & size of the same. It not then provide details of attributes to be attached with different maps with attribute field data type, width etc.	The type and size of the above cannot be provided at this stage.	
		18. Is there any scope of field survey/ground truth work?	Yes.	
		19. Does client have any type of symbology and template file?	The query is ambiguous.	
		20. Kindly provide the deliverables details including hard copy and soft copy of each map.	This cannot be provided at this stage. The formats for DPR are available on departmental website- <a href="http://upldwr.up.nic.in">http://upldwr.up.nic.in</a> .	
		21. Is there any requirement of supply of desktop GIS softwares for processing of satellite imagery and creation of the GIS map? If yes, then please specify the number of users & licenses required.	As per Govt. norms & RFP /Bid document.	
2.	<b>Remote Sensing Applications Centre,</b> Uttar Pradesh, Sec-G, Jankipuram, Kursi Road, Lucknow.	1. Relaxation for providing ISO 9001-2008 certification.	Ruled out.	
		2. Relaxation for engagement of separate team of experts for each district.	As per RFP /Bid document.	
		3. Relaxation for conditions for preparation of mandatory two DPR and the cost of projects.	Ruled out.	
		4. Relaxation/Change in markings system for qualifying the bid.	Ruled out.	
		5. Specify the satellite sensor and resolution of satellite data to be used after rectification.	As per Govt. norms.	
		6. Specify the scale of mapping of thematic maps.	As per Govt. norms.	
		7. Specify the availability of cadastral map and its Geo referencing through satellite data or Differential Global positioning system.	As per Govt. norms & RFP /Bid document.	
		8. Specify the contour interval required for contour map.	As per Govt. norms & RFP /Bid document.	
		9. Specify the scale of slope map, digital elevation model map and contour map.	As per Govt. norms.	
		10. Specify the sampling grid for soil mapping for the analysis of soil type and texture map.	As per Govt. norms.	
		11. Specify the depth of soil to be considered for soil depth map.	As per Govt. norms.	
		12. Specify the Ground water map type (Prospect, water table, bed rock etc.)	This data can be obtained from the concerned department.	
		13. Specify the development of Watershed development plan by GIS integration or manual method.	As per RFP /Bid document.	
		14. Specify the availability of Gram Panchayat boundary (Digital).	The cadastral maps of the villages of micro watershed provided by the PIA will contain village boundaries from which Gram Panchayat boundary can be ascertained.	

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3.	AECOM, 9/F, Infinity Tower, "C", DLF Cyber City, DLF Phase-II, Gurgaon (Haryana)-122002	<p>1. It is mentioned into the RFP the number of schemes for which DPRs is to be prepared but their names and their gross and treatable areas are not mentioned in hectares for calculation of financial proposal. It is requested to make the clusters of schemes by grouping them and their gross and treatable areas may kindly be mentioned into the table for better clarity etc.?</p> <p>2. Whether the consultant should procure the satellite imageries for the assignment? or it will be provided by the Client? What will be the resolution of those satellite imageries (2.5m?, 1m or 0.5m?)</p> <p>3. Whether these maps are readily available with UP-DoLR and in what form? Whether SLNA/PIA will organize the data from filed which is to be collected from various contributing departments?</p> <p>4. What will be the scale of maps on which they need to be developed? Whether that data would be provided by PIA/UP DoLR to the consultants?</p> <p>5. The Format of DPR contains lot of Tables and Data Analysis pertaining to socio-economic data to be either generated or supplied by PIA/Client for insertion into the DPR, whether this data will be provided by PIA. Please clarify?</p> <p>6. Whether the projects executed by the company outside India are also eligible for participation from year 2000 onward in similar sector.  Our Company has done projects of similar nature and output in various other countries and completion certificates are not an international practice by various clients. However, the project sheets may kindly be allowed to be notarized and submitted for evaluation purposes. Please review and oblige.</p> <p>7. The watershed development is a mixture of various associated subjects primarily Agriculture engineering, agronomy, extension services, civil engineering, hydrology, GIS, Horticulture, soil and water conservation, livestock development, fisheries, etc. It is requested that subject Matter Specialist may kindly be allowed with minimum 10 year experience in their subjects to become eligible for the key positions instead of the strict condition of experience of DPR for any watershed criteria laid down into the RFP. Please review and oblige.</p> <p>8. Please allow exemption of utilizing common pool of resources for multiple watershed projects to optimize costs without affecting the quality of output. An undertaking in this regard can be taken from the Consultants at the time of contract signing.</p> <p>9. The turnover of Consulting Companies is prepared for various sector projects in any particular financial year. Segregation of turnover with only watershed management sector projects is not feasible for any international company. The gross turnover of the company may kindly be accepted in this case.</p>	<p>As per RFP/Bid Document.</p> <p>As per Govt. norms.</p> <p>Some maps are available at SLDC and some will have to be collected from PIAs.</p> <p>As per Govt. norms.</p> <p>The data will be provided by PIA.</p> <p>Ruled out.</p> <p>Ruled out.</p> <p>Ruled out.</p> <p>Ruled out</p>	

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		10. Please allow to bid through the Indian subsidiaries for any foreign origin company and accordingly all documentation shall be submitted according to Indian rules.	Ruled out.	
		11. The electronic signatures may kindly be allowed at the time of proposal submission. Original signed CVs can be given at the time of contract signing or at the commencement of the project.	Ruled out.	
		12. It is difficult to identify the Treatable Area out of gross area. This clause may kindly be reviewed. Standard procurement guidelines of the World Bank funded projects may be used for the selection process by changing the Bidding Parameter as it is likely to create problems while allotment of schemes to different bidders once the variable rates are quoted by the bidders.	Ruled out.	
		13. This condition may be reviewed as no company like to replace their experts.	Ruled out.	
		14. It may be reviewed and technically sound companies may be selected on declaring or freezing the financial budgets for the bidding companies.	Ruled out.	
		15. The timeline for the preparation of DPR is less considering the bottlenecks and delays likely to be caused by PIAs to supply field data. The consultants may be exempted for such delays for any penalties due to PIAs etc.	Ruled out.	
		The payment schedule is highly negative. It is requested that : <ul style="list-style-type: none"> <li>▪ Advance payment of 15% against Bank Guarantee may be given;</li> <li>▪ 25% amount to be released on deliverable1;</li> <li>▪ The payment schedule may be adjusted accordingly to make it positive cash flow for the consultants.</li> <li>▪ No performance guarantee be taken, No EMD be taken;</li> <li>▪ The Advance payment BG can be considered as Performance Guarantee itself.</li> </ul>	Ruled out.	
		16. It is requested that approval of reports or comments by SLNA be given within 7 working days from the date of submission of reports. Part payment (80% of milestone amount) be released on submission of reports and remaining amount be released on approval by the SLNA.	Ruled out.	
		17. The clause s can be discussed with the successful consultant at the time of negotiations.	Ruled out.	
		18. It is requested to remain equal to the fees of the Consultants only.	Ruled out.	
		19. As most of the data is provided by PIA/SLNA, the responsibility of data remains with PIA/SLNA. The Consultants are only processing it through field verification.	The query is ambiguous.	
		20. With current Bid Parameter, it will be difficult to quantify the Additional Work amounts in future. Please review and oblige.	Ruled out.	
		21. The substitution of key experts are not in control of Consultants and no penalties for their replacement is highly requested.	Ruled out.	

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		22. It is requested to resolve the disputes as per Indian Arbitration Act 1996 instead of Departmental resolution.	Ruled out.	
		23. It is requested to extend the submission date by 4 weeks from the current date to work on documentation from overseas offices which were closed due to work Christmas and New Year holidays.	Ruled out.	
		24. The certificates from International clients is a difficult proposition and hence it is requested to accept the Project Details duly notarized by Indian Law sheets for each similar projects. The projects can be from year 2000 onwards.	Ruled out.	
		25. It may kindly be reviewed and Treatable area may kindly be disclosed for each watershed scheme or The schemes may be grouped in clusters and financial proposal for each cluster may be invited.	Can be obtained from SLDC, 23-C, Gokhale Marg, Lucknow.	
		26. The major share of payments (say 80%) shall be released on submission of reports/deliverables. Remaining amount can release on the approval of reports.	Ruled out.	
4.	<b>SECON- GIS Driven Multidiscipline Design Consultancy,</b> Corporate Office- 147, 7B, Road, EPIP, Whitefield, Bangalore- 560066	1. SLNA/UP LDWR is requested clarify whether Districts are part of the Mandals, Exg. 5 districts are shown against Agra Mandal?	Yes, As per RFP/Bid Document.	
		2. Is this duration mentioned excluding image procurement time? The fresh data collection will need minimum three months time else archived images can be used which required minimum 01 months time. SLNA/UPLDWR is requested to confirm whether archived images are acceptable for this work or do they want to go for fresh data collection. In both cases procurement time is between 01 to 3 months. Hence 02-03 weeks will not be a realistic time schedule. As per the practice, procurement of satellite images can be done for a minimum area of 25 SqKm (2500 Ha.) for archived images and 100 SqKm. (10000 Ha.) for fresh images. It would be difficult to procure the images for projects less than 2500 ha and in piece meal fashion. It is recommended that client procure the image and the agency will process the images.	Ruled out.	
		3. What are activities that will be carried out by PIA and what is the information which PIA will provide? Client is required to confirm what's the role of the Consultants/ Outside agency specifically, to enable agency to quote the price appropriately. SLNA/UPLDWR is requested to clarify if any PIA is already working in the said districts.	As per RFP/Bid Document.	
		4. Client is requested to confirm the type and resolution of Satellite images to be used. SLNA/UPLDWR is requested to clarify the Scale of Village maps to be produced for preparation of Base map. Also it is requested to specify the contour interval for map and accuracy to be achieved.	As per Govt. norms.	

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		5. Preparation of Digitized Cadastral Map, Base map Digitized Elevation Model... etc involves considerable effort and time and the Payment provision is only 10% as per the payment schedule. Client is requested to amend the % to 20% for item 1, and item 4 may be reduced to 10% instead of 20% or amend the payment terms appropriately.	Ruled out.	
		6. Client is requested to confirm the No. of copies of DPR's to be submitted.	07 hard bound copies along with CD.	
		7. Looking into the quantum of work and the effort needed it is requested to increase the project duration to minimum 01 years time.	Ruled out.	
5.	<b>AIM Geotech (P) Ltd.</b> , 13 & 14 LG, Swaroop Arcade, Kapoorthala, Aliganj, Lucknow-226024	1. Which satellite data is to be used? Online free data or is it be procured. If so what resolution?	As per Govt. norms.	
		2. PIA has to provide copies of SAJRA maps for further processing.	As per RFP/Bid Document.	
		3. Digital elevation/ Contour map will be prepared out of online SRTM/ASTER DEM data.	The query is ambiguous.	
		4. Kindly update the work income to turnover.	Ruled out.	
		5. Request for considering current Financial Year (2009-10 to 2012-13) Modicaon reqd: any three consequential Financial Years including PDD (FY 2009-10 to 2012-13)	Ruled out.	
6.	<b>VIMARSH</b> , Central Office- 445, Phase-III, Udyog Vihar, Gurgaon-122016 (Haryana)	1. What is upper limit PIA could assign number Districts or cluster of District for preparing DPRs to outsourced agency/agencies i.e. how many DPRs could assigned to one agency?	No Upper limit.	
		2. Are these for each District or for each Project?	There may be many projects in a single district.	
		3. What does it imply by Watershed Management Projects? Does it mean sub watershed or Micro watersheds?	Project consists of cluster of micro watersheds.	
		4. Watershed Management Projects- does it imply sub watersheds or micro watersheds?	It implies micro watersheds or Cluster.	
		5. There is no provision for advance payment. Provision for 25% advance payment may be made to assigned agency. If need be, agency may be asked to submit Bank Guarantee for the same.	Ruled out.	
		6. In the column for No. of districts, some numbers are mentioned. In the column for Districts, numbers mentioned are 18 not 57. Please clarify.	Total no. of districts is 57.	
		7. The details may please be furnished for the purpose of preparing of Financial Proposal. PPRs may please be provided to agencies submitting the RFPs.	Details can be had from SLDC, 23-C, Gokhale Marg, Lucknow.	
		8. When will this be provided by PIA ie how long would it take PIA to accomplish this task as assigned agency would act only on receipt of vital information provided by PIA. Further payment terms are linked with scope of work assigned to outsourced agency.	PIA will provide the required data as the Agencies start their work of DPR preparation.	

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7.	<b>URS Scott Wilson India Pvt. Ltd.,</b> A-26,/4, 1st Floor, Mohan Cooperative Industrial Estate, Mathura Road, New Delhi-110044	<p>1. As per the RFP "The Applicant shall have, over the past three years preceding the PDD undertaken a minimum of three watershed managements projects as eligible assignments out of which at least two should be for DPR preparation and at least 10 DPRs of watershed management projects have been prepared". We request the client to relax the qualification requirement as preparation of ten DPR's of watershed management is quite rare even with company's of good repute. The client may either increase the minimum years of qualification to 10 years instead of 3 years or else permit the consultants to submit DPR's of watershed management, what supply etc.)</p> <p>2. The clause referred, explains that the Bid Security of the bidders will be returned after 30 days of the proposal due date except of the lowest and the second lowest bidders. We request the client to also clarify the return of Bid security in case of qualified bidder.</p> <p>3. As per the list of Annexure, Annexure-5 provides the format for furnishing the Bank Guarantee for performance security but the format is missing in the RFP document. We request you to provide us the format is missing in the RFP document. We request you to provide us the format for furnishing the Bank Guarantee. The Last date of validity of the Bank Guarantee may also be provided.</p> <p>4. There seems to be a mismatch in the time schedule provided in the referred tables. The duration of the project comes to 6 months as per clause 8 whereas it is 5.5 months as per clause 3. Moreover the duration of the activities also does not match. We request the client to clarify, as to which table needs to be followed.</p> <p>5. The consultant is asked to attach a single page summary containing the brief particulars of each project along with a photograph thereof. As the project photographs may not be available with the particular key personnel or they may not be able to arrange for the same we request the client to waive off this condition.</p> <p>6. We understand that the SLNA, Integrated Watershed Management Programme, Department of Land Development and Water Resources, Govt. of Uttar Pradesh will provide the following inputs for executing the project:-</p> <ul style="list-style-type: none"> <li>• Satellite Imagery (preferable 0.5m resolution colour stereo imagery for the entire AOI for deriving 5' contour map, base map, DEM map, Slope map etc.)</li> <li>• Cadastral Maps for the AOI (the total number of cadastral maps, its scale and size may kindly be intimated)</li> <li>• Soil Maps, Soil Erosion Maps and Soil Depth Maps from NBSS&amp;LUP.</li> <li>• Agro-economics details of the project areas for deriving Land use capabilities Classification.</li> <li>• Existing ground water maps/data from the U.P. State Ground Water Department to incorporate ground water maps of the project area in the final DPR.</li> </ul>	<p>Ruled out.</p> <p>Ruled out.</p> <p>As per RFP/Bid document.</p> <p>The duration of 6 months is final.</p> <p>The query is ambiguous.</p> <p>As per Govt. norms &amp; RFP/Bid document</p>	

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		7. As per table given in the TOR total no. of projects is 121 and area of each projects in each district may please be mentioned. Cost of work will depend on the area involved. Also location map of projects in each district may please be provided to the bidders.	Can be obtained from SLDC(23-C, Gokhale Marg, Lucknow) /PIA.	
		8. Please confirm whether bidding in consortium (either JV or Association) is permitted or not?	As per RFP/Bid document.	
		9. In the Financial Proposal Form-2, it is stated, "Cost of DPR preparation (with all taxes) for project district.../ all project districts of UP.." It appears that the bidders may quote for either some select districts or the entire project district. Under such circumstances how the evaluation of the Financial Proposal be made?	As per RFP/Bid document.	
		10. We request the client to extend the date of submission at least by 15 days to enable the consultants to prepare a comprehensive proposal.	Ruled out.	
8.	<b>NK Buildcon Pvt. Limited</b> , B-62, University Marg, Bapu Nagar, Jaipur,( Rajasthan)	1. Please allow EMD in form of Bank Guarantee as it is also accepted by other state Govt. Departments in UP State.	Ruled out.	
		2. We understand that water resources projects, which involve detailed field surveys, soil studies, drainage treatment etc. shall also be considered as eligible assignment.	As per RFP/Bid document.	
		3. We expect that if any major assignment was undertaken by consultant where Clarification Sought.	The query is ambiguous.	
		4. Some small subject package cost was also worked out, where sub package cost if more than 25 Cr. each sub package should be considered as one eligible assignment.	As per RFP/Bid document.	
		5. Please keep service tax out of the evaluation criteria, it is requested that service tax shall be paid over and above the financial quote as per financial rules.	As per RFP/Bid document.	
9.	<b>G-SMART Corporation</b> , UGF-221, Super Shopping Center, Faizabad Road, Indira Nagar, Lucknow.	1. We request you to make changes in the above paragraph for minimum income to minimum turnover and also we request for considering of Current Financial Year 2012-13 in counting the average turnover of one Crore.	Ruled out.	
10.	<b>RMSI Delivering a World of Solutions</b>	1. Please provide detailed of resolution and vintage of satellite image. We assume Satellite data and cadastral maps will be provided by the department. Please confirm.	As per Govt. norms & RFP/Bid document.	
		2. Please define scale of mapping.	As per Govt. norms.	
		3. If a firm is applying of all 57 districts then as per this clause the firm should have following resources (also refer Clause 2.1.4 "Key Personnel) : a) 57 Team Lead cum watershed Management Experts, b) 57 Soil and Water Conservation Engineering Expert. c) 57 Expert Agriculture/Horticulture Forestry, d) 57 Expert Animal Husbandry and e) 57 GIS Expert. Please confirm.	As per RFP/Bid document.	

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		4. Can consultant take 20 districts? Please confirm	Yes.	
		5. We assume in case of consortium eligibility criteria are to be met jointly by all members of the consortium, please confirm.	As per RFP/Bid document.	
		6. Requested to elaborate subsection (i) an (ii) for the better understanding.	As per RFP/Bid document.	
		7. We assume only Team Lead cum watershed expert is expected to attend all meeting and discussions. Please confirm.	Yes.	
		8. It is expected that all give experts as mentioned under clause 2.1.4 are to sign the reports? Please confirm.	Yes.	
		9. Please elaborate the requirement of other competent and experience professional Personnel.	It is as envisaged in RFP/Bid Document.	
		10. We assume that Socio-economic and present livelihood, farming/ production system, and micro enterprises data will be provided by IWMP. Please confirm.	As per RFP/Bid document.	
		11. We understand that after getting all inputs from the department consultant will get 4-6 weeks per project for preparation of DPR. Please confirm.	As envisaged in RFP/Bid Document.	
		12. As per this clause, It is understood that the lead bidder should have all the insurances. Requested to consider the insurance and other certificates of any member of the Consortium.	Ruled out.	
		13. We assume that time payment will be made within the time mentioned in the "Time Schedule" column. Please confirm.	Yes.	
		14. We assume that only one sheet for one sample district is to be filled and will be applicable to all other district applied by the consultant. Please confirm.	As per RFP/Bid document.	
		15. We understand per hectare all inclusive cost is to be provided under each head. Please confirm.	Cost will be for all the works in one head per hectare treatable area inclusive of all taxes.	
		16. Please define number of trips and duration per trip expected of each project district.	As required by Agency at its own cost.	
		17. As RMSI would perform the work from its office, the place of Jurisdiction should be New Delhi only (including Arbitration).	Ruled out.	
		18. Option for termination of Contract for convenience should also be available to RMSI. There should be a notice period of minimum 30 days to be served by the party wishing to terminate.	As per RFP/Bid Document.	
		19. RMSI wants to retain Intellectual Property Rights towards the underlying methodologies, know-how and research and development used in providing deliverables to the Client.	Ruled out.	
		20. Arbitrator should be a neutral person not linked to either party.	As per RFP/Bid document.	

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11.	P.K.SRIVASTAVA, M-9415784840, E-Mail- <a href="mailto:pks47@live.com">pks47@live.com</a>	<ol style="list-style-type: none"> <li>1. Social Scientist may also be allowed to work as a team leader with its inclusion in the list of Key personnel and necessary incorporation may also be made in marking system of Key Personnel accordingly in the bid document.</li> <li>2. Therefore, department is requested to delete this sub clause or modify it on realistic basis.</li> <li>3. Therefore, department is requested to increase the time limit to maintain the quality of output.</li> <li>4. Therefore, department is requested to clear the doubts on this count in more transparent manner to avoid.</li> </ol>	Ruled out.	
			Ruled out.	
			Ruled out.	
			Ruled out.	